



**YMCA Northumberland currently has an opening for the following position:**

**Manager, Membership Sales**

**Cobourg Branch**

You are a dynamic individual attracted by the values based culture of a leading charitable organization in your community. You value a workplace that offers you a competitive benefit plan and opportunities for professional and personal challenges and growth. You are a creative thinker, dedicated team player and have a proven track record in sales and customer service. You possess the ability to implement standards that will enhance and build upon existing service and quality measures. You display a strong work ethic, have the ability to manage change within a growing organization and are committed to working as a member of a progressive staff group for the achievement of revenue generation, membership retention and member satisfaction that align with YMCA Northumberland's mission, vision and values.

- Post secondary diploma/degree in Business, Marketing or related field
- Minimum 3 years customer service, sales and philanthropy experience
- Minimum 3 years staff/volunteer training and supervisory experience
- YMCA or equivalent First Aid/CPR certification
- Police Vulnerable Sector/Information Check required
- Knowledge of CLASS or data management system
- Excellent interpersonal, written and verbal skills

YMCA Northumberland is a service organization, with over 180 employees and 230 volunteers based out of Cobourg with membership centres in Cobourg and Brighton. The YMCA also operates 6 licensed Child Care Centres and 6 Ontario Early Years Centres focusing on child development across Northumberland.

To submit a letter of application and resume by Friday February 17, 2012, please contact:

Lynne Caffin Manager, Administration and Human Resources  
YMCA Northumberland  
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FAX 905.372.0807 [lcaffin@ymcanorthumberland.com](mailto:lcaffin@ymcanorthumberland.com)

*We thank all applicants for their interest, however only those being considered for the position will be contacted.*



Building healthy  
communities

